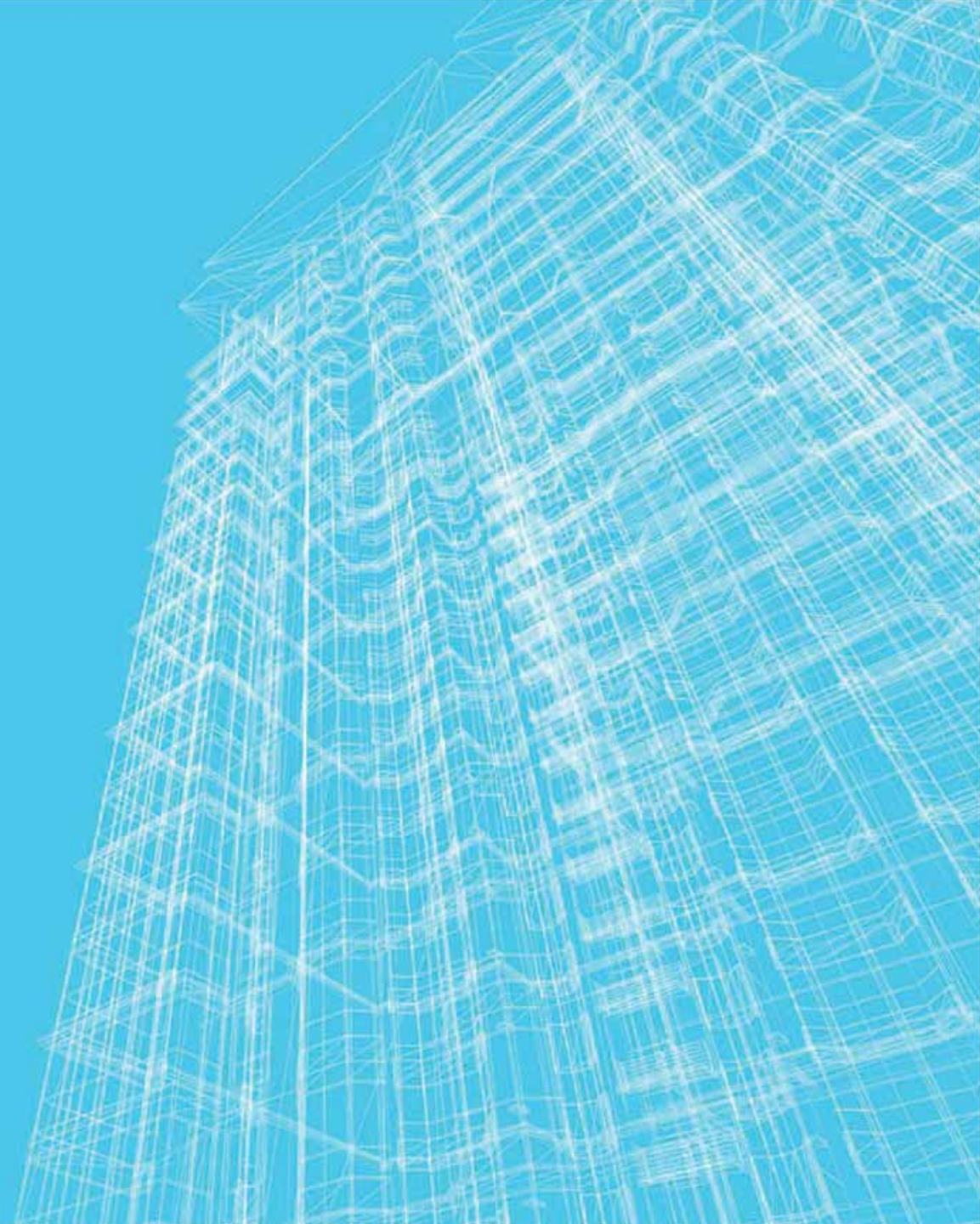


ULI: SPRING CONFERENCE

Vancouver, British Columbia

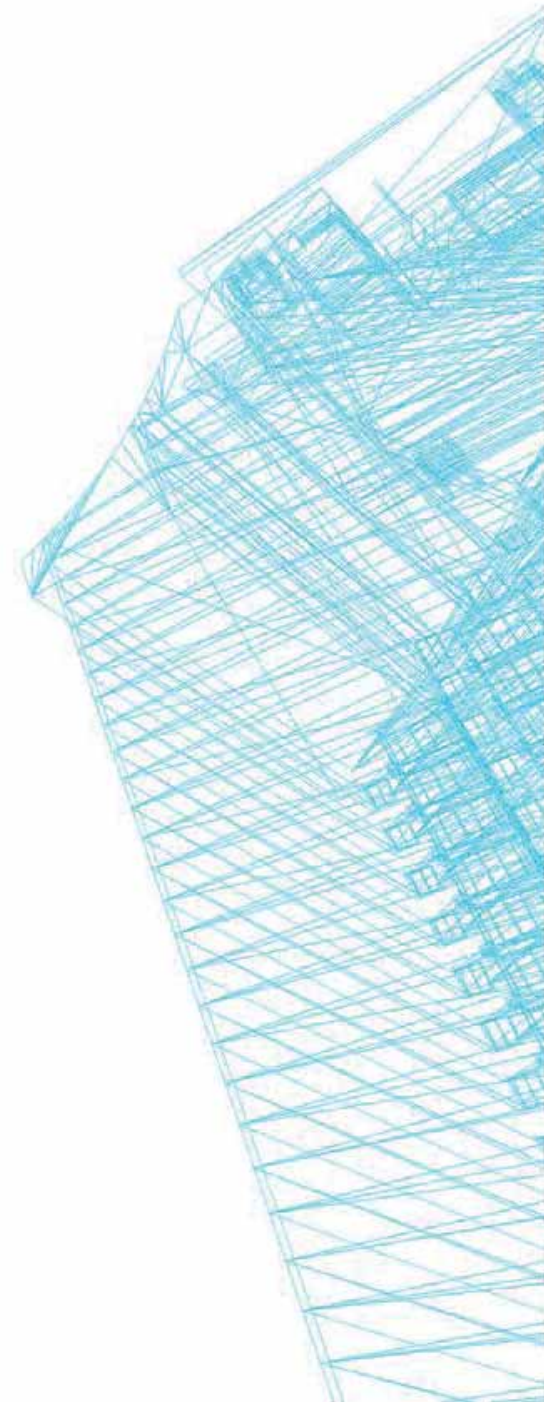




ULI SPRING MEETING: RECAP

- Introductions
- Vancouver
- ULI Tours
- Health and Life Science Council
- Product Council
- Healthy Communities
- Discussion

INTRODUCTIONS



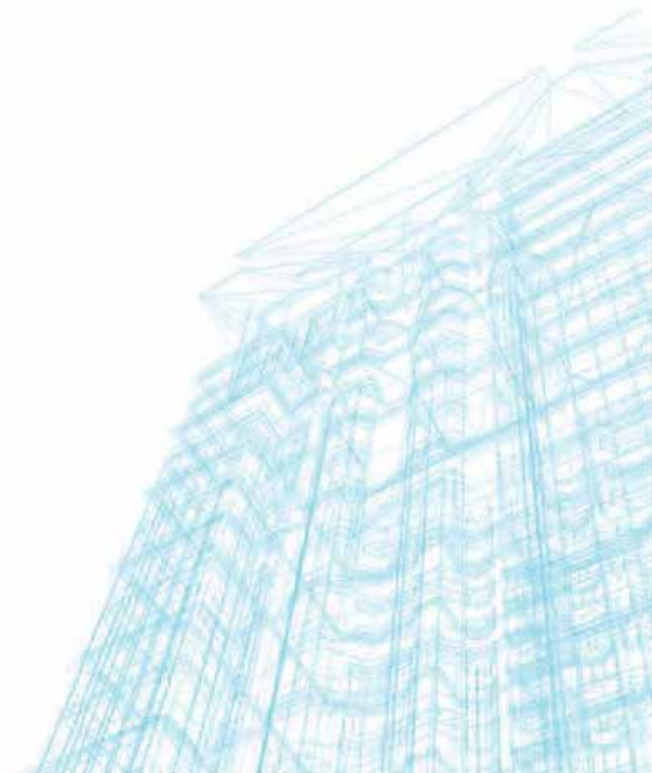


ULI: VANCOUVER

Ocean and bay

Mountains

Urban center



VANCOUVER: CONVENTION CENTER

Largest green roof in North America

Commitment to sustainability and education





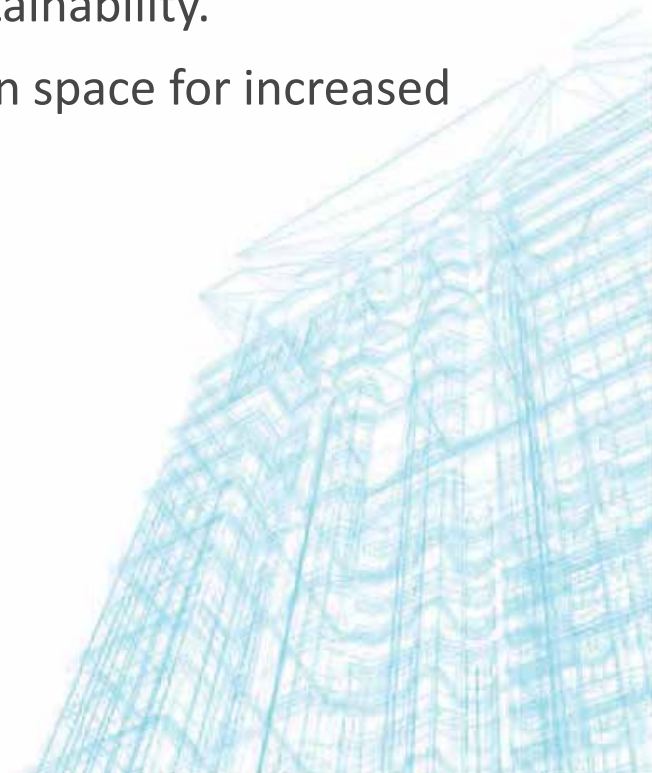
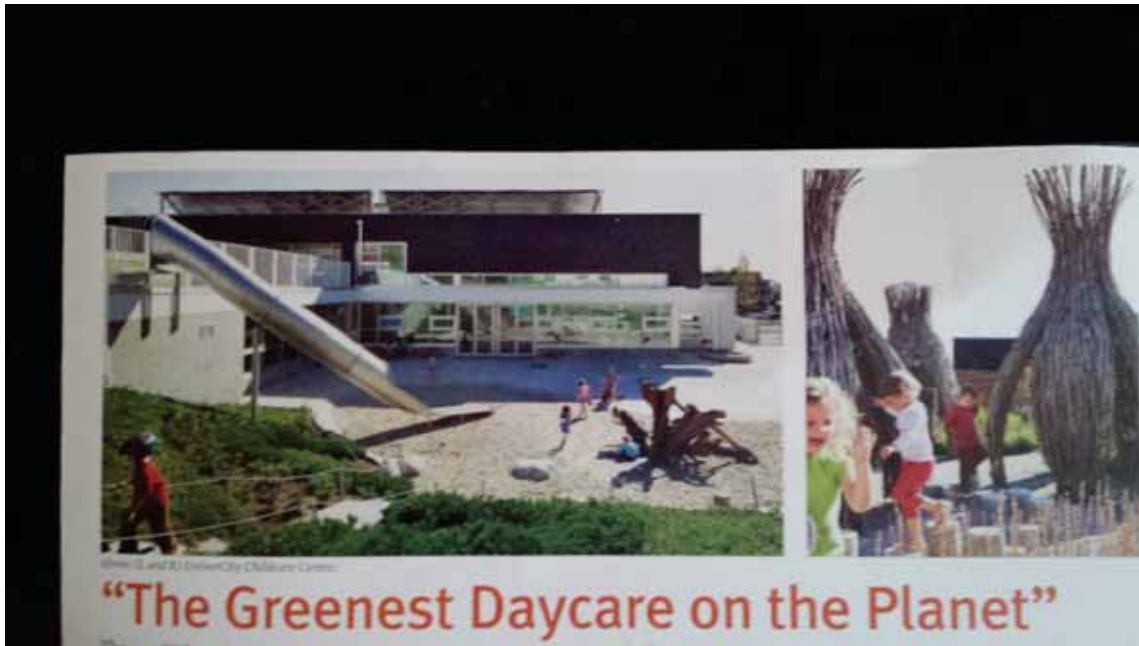
TOUR: UNIVERCITY

Planned community sponsored by university.

Creative tension with local town.

Enormous focus on sustainability.

Preserved amazing open space for increased density.



TOUR: UNIVERCITY



Partnering with developers.
Ground leases. Sustainable
requirements.

Sale and rent units to families,
students, community at large.



TOUR: VANCOUVER'S WATERFRONT

View from False Creek

- Sharing the developer's upside



Expo: 1986

- Rehabilitating the environment



COUNCIL: HEALTH AND LIFE SCIENCE

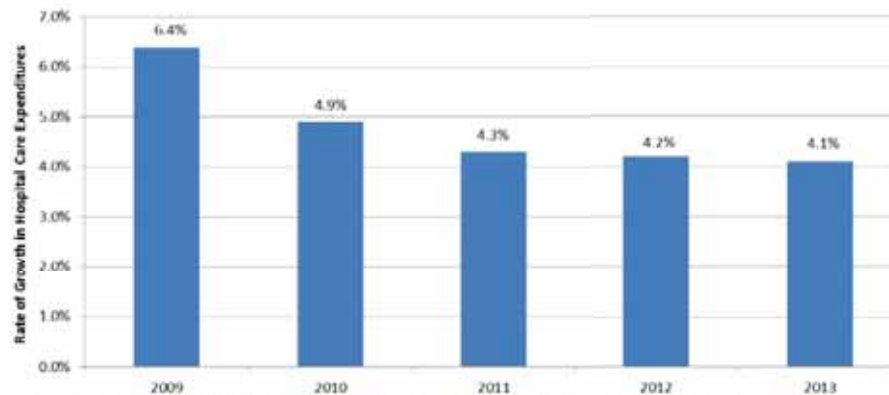
Members include providers, developers, brokers, REITs

Focus on education, sharing best practices, networking

Hospital Spending: Annual Growth Rate is Declining

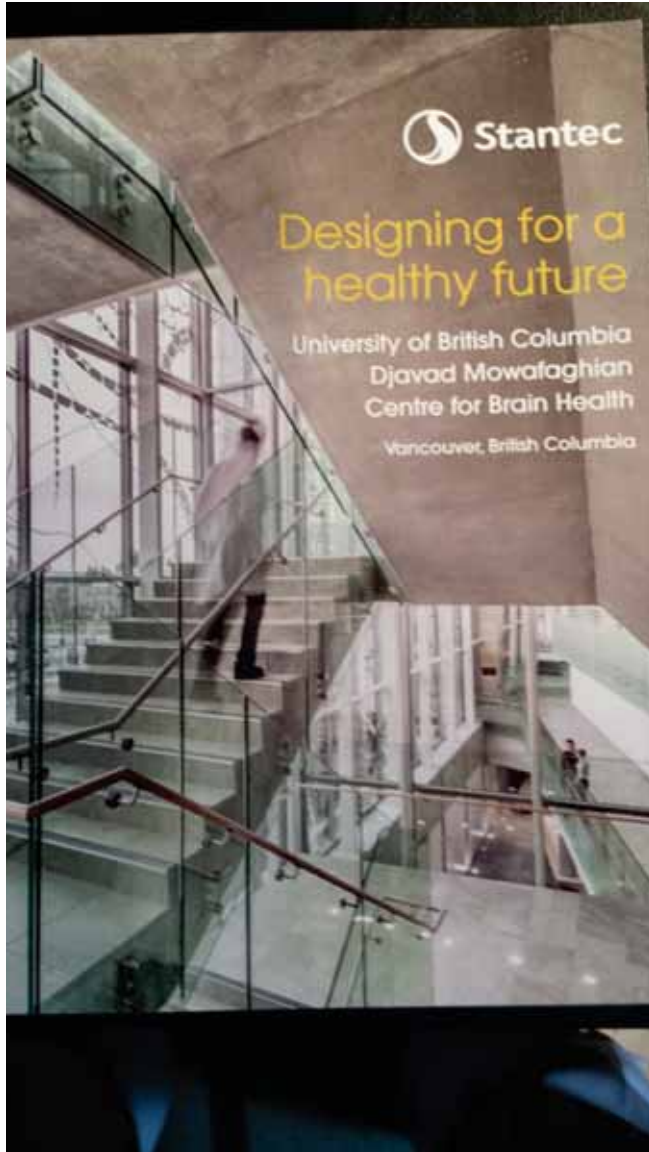
- From 2009 to 2013, the annual rate of growth in hospital spending fell from 6.4 percent to 4.1 percent

Rate of Growth in Hospital Spending (2009-2013)



Source: Centers for Medicare & Medicaid Services, Office of the Actuary, National Health Statistics Group (2012). National Health Expenditure Projections 2011-2021.





COUNCIL: HEALTH AND LIFE SCIENCE

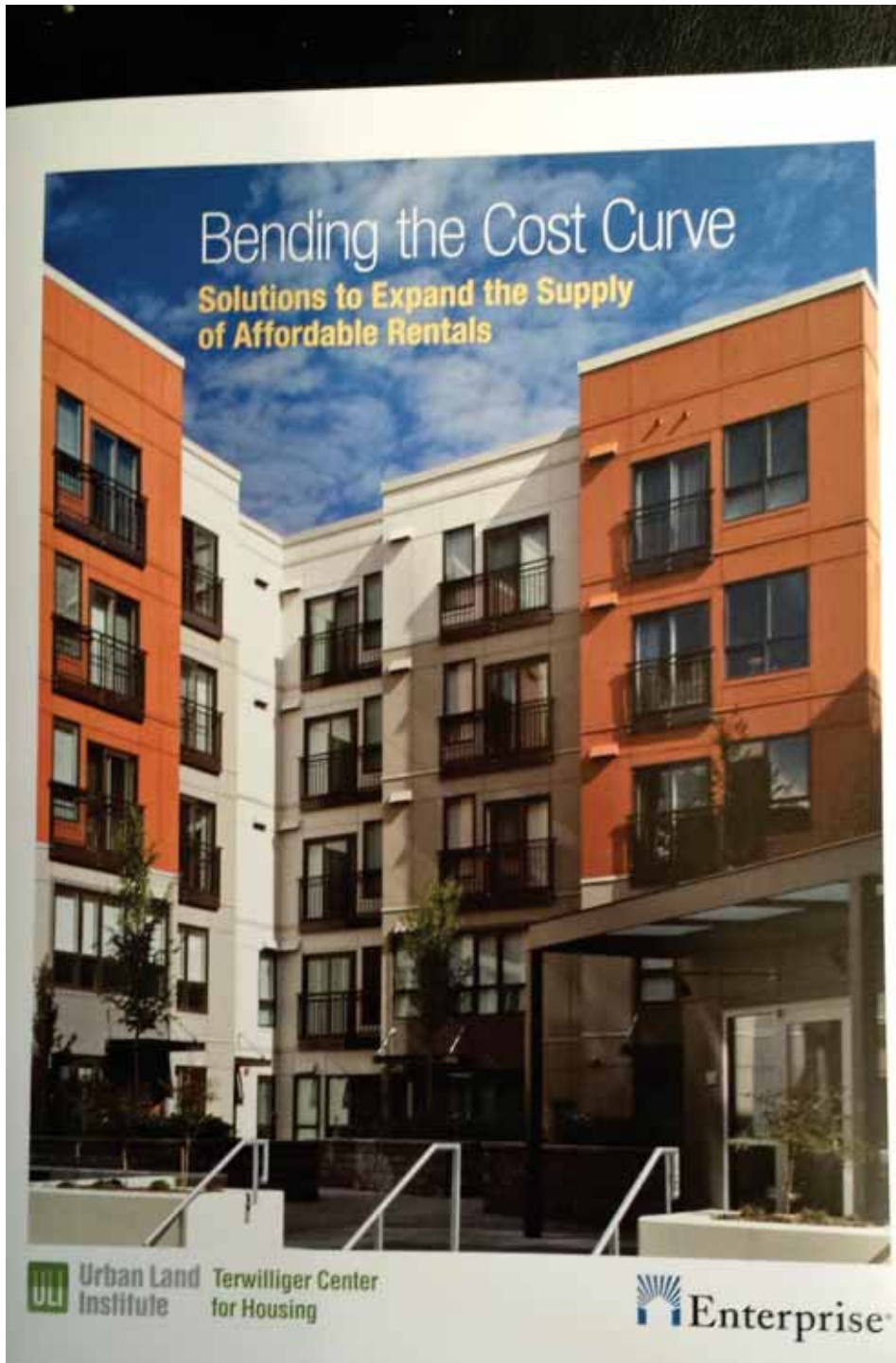
Tour facilities as part of council day.

Opportunity to see wider area in city.

Time to mingle and network with council members.



COUNCIL: WORKFORCE AND SUSTAINABLE HOUSING



Building for Wellness

THE BUSINESS CASE



PUBLIC PRIVATE SECTOR



PUBLIC SECTOR PERSPECTIVE: TAKEAWAYS

Council

Healthy Communities

- Moving from products to people
- From selling to mindset
- Retrofitting for health/wellness
- Holistic Approach

Resilient Communities

- Measuring Vulnerability
- Measuring Adaptive Capacity
- Impacts on Bond Ratings

General Session

- Education
- Infrastructure
- Innovation
- Livability & Opportunity

“The Economics of Uniqueness” –
World Bank



ULI VANCOUVER: SUMMARY

- Retail
- Residential
- Economics
- Future

DISCUSSION

Reminder: Fall Meeting: October 21 – 23, New York City

