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Alan Shaw is Vice President - Intermodal Operations at Norfolk Southern. Responsibilities include service, cost and capital control, and systems development for Norfolk Southern's \$2.4 billion Intermodal business unit. During his 20 years with Norfolk Southern, Alan has worked in the Finance and Marketing Departments and held several capacities, including Group Vice President – Chemicals, with responsibility for marketing, sales and budgeting for Norfolk Southern's \$1.6 billion Chemicals business unit.

Alan graduated with a degree in Aerospace Engineering from Virginia Tech in 1989 and subsequently worked at Newport News Shipbuilding in the Nuclear Department. Alan returned to Virginia Tech to earn his MBA with a concentration in Finance. Upon receiving his MBA, Alan worked in commercial banking for two years before joining NS' Finance Department in 1994. Alan graduated from the General Management Program at Harvard Business School in 2012.

Alan completed the LEAD Virginia program in 2009, which provides community leaders with an opportunity to share knowledge regarding economic, education and health issues in different regions of the Commonwealth. Alan and his wife, Tiffany, currently live in Virginia Beach with their four children ranging in ages from three to eleven years.